



General Agencies

FOR THE WEEK ENDING

Combined Health/Life

January 18, 2015

Diamond Producers (\$50,000 & Above)

Ahlbum, Jon	The Ahlbum Group	\$88,376	23
-------------	------------------	----------	----

Platinum Producers (\$30,000 - \$50,000)

Hatton, Catherine E.	Long Island Insurance Solutions	\$48,419	41
Borosak, William J. Jr.	Secure Future Financial Group	\$42,136	8

Gold Producers (\$10,000 - \$30,000)

Lemar, Mike	Sunshine State Agency	\$27,911	18
Barta, Devin M.		\$27,396	4
Ahlbum, Tim		\$23,772	4
Moraski, Matthew B.		\$22,341	1
Zum Tobel, Marc G.	Consolidated Insurance Group, Inc.	\$22,341	1
Stevens, Ray	Stevens & Associates Insurance Agency, Inc.	\$20,080	5
Schroeder, Shawn T.	Jack Schroeder & Associates, Inc.	\$19,942	5
Ahlbum, Donna M.		\$18,684	3
Senior Services of North America, Inc.		\$18,154	5
Rosati, Lisa		\$17,964	2
Sachs, Kerry	Secure Retirement Solutions, Inc.	\$16,704	3
Concklin, Ron	Rosenberg-Concklin, Inc.	\$13,336	11
McGeoy, Jacob M.	Secure Benefits Alliance	\$10,464	7
Sheldon, Paul T.	Paul Sheldon Insurance & Benefits Planning	\$10,332	1
Catron, Edward A.		\$10,034	4

Silver Producers (\$5,000 - \$10,000)

Schwartz, Scott J.	Insurance Protection Services	\$9,456	1
Wroblewski, Robert M.	SOS Insurance Group	\$8,932	4
Centerstone Insurance & Financial Svcs.		\$8,860	5
Shackelford, Edward L.	The Assurance Group, Inc.	\$8,736	5
Pavone-Bahlkow, Valerie J.		\$8,116	2
Gelbwaks, Peter S.	Gelbwaks Executive Marketing Corp.	\$7,295	3
Arlein, David	Arlein Insurance Agency	\$6,756	1
American Eagle Consultants, Inc.		\$6,588	7
FNA Insurance Services, Inc.		\$6,127	6
Borowick, Jeffrey M.	Borowick Insurance Agency	\$6,067	1
Cleveland, Keith E.	Cleveland Insurance Agency	\$5,208	1
A. C. Bradbury Insurance Svcs., Inc.		\$5,147	1
General Agency Ins. Development Svc.		\$5,099	3



General Agencies

FOR THE WEEK ENDING

Combined Health/Life

January 18, 2015

Bronze Producers (\$2,500 - \$5,000)

Professional Group Plans, Inc.		\$4,656	5
Fekete, Eli	Fekete Insurance Agency	\$4,644	1
Natelson, Gerald B.	Natelson Insurance Agency	\$4,260	1
Webster, Larry L.	Webster & Associates, Ltd.	\$4,007	1
Matyskiel, Robert E.		\$3,948	1
Rosen, Paul J.	Paul J. Rosen Financial Services, Inc.	\$3,768	1
Salmon, Sandra	Salmon Insurance Agency	\$3,768	1
Butler, Brian		\$3,766	1
Paynter, Keith L.	Paynter Insurance Agency	\$3,660	1
Malpigli & Associates Insurance Agency, Inc.		\$3,588	1
Stevens, Mike	Farm & Ranch Healthcare, Inc.	\$3,566	4
Harshman, Ronald C.	Harshman Insurance Agency	\$3,503	1
Gore, Lillian B.	Delray Beach Health Insurance	\$3,276	1
Schoeck, Edward D.		\$3,272	1
Hodnett, William R.	Hodnett Insurance agency	\$3,252	1
Stanton, David R.	Gateway Insurance, Inc.	\$3,251	1
Safanov, Valery	Safanov Insurance Agency	\$3,108	1
Priebe, Arthur F.	Priebe Insurance Agency	\$3,096	1
Empower Brokerage, Inc.		\$3,072	2
Slaughter, William		\$3,072	2
Enns, Henry		\$3,036	1
Peltz, Arnold		\$3,036	2
Senna, William A.	Senna Insurance Agency	\$2,928	1
Mergaman, Allen L.	Mergaman Insurance Agency	\$2,927	1
Santo, Bergino J.	Santo Insurance Agency	\$2,846	1
Downs, Richard A.	Downs Insurance Agency	\$2,844	1
Miedema, Justin	ERIN Marketing, Inc.	\$2,844	1
Benefit Plans of America, Inc.		\$2,736	2
Briggs, Larry S.	Briggs Insurance Agency	\$2,700	1
Kocian, Charlotte T.	Kocian Insurance Agency	\$2,696	2
Whitt, Troy C.	Whitt Insurance Agency	\$2,676	1
Reneau, John B. III	Reneau Insurance Agency	\$2,672	1
Meete Corporation		\$2,608	1
Norgard, Chad M.	Norgard Insurance Group	\$2,567	1



Writing Agents

FOR THE WEEK ENDING

Combined Health/Life

January 18, 2015

Diamond Producers (\$20,000 & Above)

Daenzer, Christopher	\$22,341
----------------------	----------

Platinum Producers (\$15,000 - \$20,000)

Rosati, Lisa	\$15,288
--------------	----------

Gold Producers (\$10,000 - \$15,000)

Holzman, Robert	\$12,156	Hatton, Catherine E	\$10,984
Chester, Susan L.	\$11,832	Sheldon, Paul T.	\$10,332
Gilbert, Brian	\$11,796	Michaelson, Robert P.	\$10,020

Silver Producers (\$5,000 - \$10,000)

Edwards, Jackson IV	\$9,516	Catron, Edward A.	\$6,168
Schwartz, Scott J.	\$9,456	Scott, James R.	\$6,120
Vickers, Jordan	\$9,372	Borowick, Jeffrey M.	\$6,067
Sachs, Kerry	\$8,448	Major, Victoria A.	\$5,864
Stevens, Jason	\$7,763	Palmer, Casey V.	\$5,760
Arlein, David	\$6,756	Ahlbum, Jon	\$5,568
Ahlbum, Timothy J.	\$6,612	Barta, Devin M.	\$5,484
Gratzon, Peter	\$6,580	Cleveland, Keith E.	\$5,208
Finkelstein, Sara	\$6,408	Bradbury, A. C. Jack	\$5,147
Lentini, Louis P.	\$6,324	Borosak, William J. Jr.	\$5,068



Writing Agents

FOR THE WEEK ENDING

Combined Health/Life

January 18, 2015

Bronze Producers (\$2,500 - \$5,000)

Siemer, Gail	\$4,664	Ferance, Russell	\$3,204
Fekete, Eli	\$4,644	Safanov, Valery	\$3,108
Pavone-Bahlkow, Valerie J.	\$4,528	Pockey, Bruce J.	\$3,108
Watson, Paul	\$4,404	Selinger, William S.	\$3,108
Hatton, John W.	\$4,380	Priebe, Arthur F.	\$3,096
Holeve, Bernard B.	\$4,260	Enns, Henry	\$3,036
Mairano, Alexander E.	\$4,248	Wotring, Richard E.	\$2,976
Stevens, Ray	\$4,091	Heck, Douglas S.	\$2,976
Sprague, James A. Sr.	\$4,007	Senna, William A.	\$2,928
Kohn, William B.	\$3,948	Mergaman, Allen L.	\$2,927
Zupnick, Eliezer S.	\$3,900	Travis, Ann	\$2,856
Salmon, Sandra R.	\$3,768	Santo, Bergino J.	\$2,846
Carton, Alexandra	\$3,768	Vertich, Mark	\$2,844
Rose, Vicki A.	\$3,766	Lembcke, Julia G.	\$2,844
Wagner, Eric D.	\$3,764	Dillow, David S.	\$2,844
Balogh, Christian J.	\$3,708	Stein, Roberta	\$2,844
Paynter, Keith L.	\$3,660	Downs, Richard A.	\$2,844
Garcia, Rudy R.	\$3,659	Briggs, Larry S.	\$2,700
Malpigli, Frank W.	\$3,588	Reyes, Gustavo M.	\$2,676
Harshman, Ronald C.	\$3,503	Wright, Keith A.	\$2,676
Kingsley, Beverly J.	\$3,480	Hamburg, Richard A.	\$2,676
Lowenstein, Dale R.	\$3,419	Ranney, Eugene	\$2,676
Robbins, Philip L.	\$3,408	Kocian, Charlotte T.	\$2,676
Gottlieb, Irene R.	\$3,304	Reneau, John B. III	\$2,672
Gore, Lillian B.	\$3,276	Eger, John	\$2,608
Gelbwaks, Peter S.	\$3,276	Kilgore, Adam W. Jr.	\$2,592
Kahn, Peter S.	\$3,276	Slaughter, William	\$2,592
Saylor, Dexter R.	\$3,276	Stevens, Sandra K.	\$2,591
Schoeck, Edward D.	\$3,272	Sosso, Michael R.	\$2,568
Hodnett, William R.	\$3,252	Norgard, Chad M.	\$2,567
Stanton, David	\$3,251		